



## Customer Case Study

### Martin Baker Aircraft Company



“BCC's knowledge and commitment was vital in ensuring a quick and successful cut-over to SAP.”

*Ian Coyle, IT Manager, Martin-Baker*

#### **A BRIEF OVERVIEW :**

Martin-Baker Aircraft Company Ltd is the world's longest established and most experienced manufacturer of ejection seats and related equipment to safeguard the aviator through the escape, survival, location and recovery phases. With headquarters at its original site in Denham Buckinghamshire, locations in France, Italy and United States and representatives all over the world, Martin-Baker has established an extensive range of unique and modern facilities and specialist engineering capabilities to support ejection seat work.

#### **THE REQUIREMENT :**

Martin-Baker bought SAP R/3 to replace an ageing best-of-breed ERP solution. They implemented modules including Sales and Distribution, Finance, Costing, Materials Management, Production Planning and Control. An important aspect of the project was to migrate data from the existing systems into SAP R/3 using the LSMW tools provided by SAP. The issue Martin-Baker faced was insufficient in-house expertise and resource for this data migration task.

#### **THE SOLUTION :**

BCC Group was engaged to help develop the data migration strategy. They worked with SAP configuration consultants and the Martin-Baker implementation team to agree requirements, write the technical specifications, develop and test the migration routines. BCC assisted in extracting data from the legacy systems and identified where this data required cleansing and enrichment prior to loading into SAP. This culminated in the development of more than fifty data migration routines to handle the different types of data.

#### **THE RESULTS :**

By developing electronic migration routines for the majority of their data, Martin-Baker was able to test the SAP R/3 solution more quickly and thoroughly. Valuable resource was concentrated on other key transformation issues. The live data migration took three days in less than a week of cut-over activities. This ensured normal business continuity for Martin-Baker, a number one priority for their many customers.

**BCC Group** specialises in the support, management and technical development of computer system solutions for a wide variety of industries. Established in 1987, we have steadily expanded our range of services by building and investing in a group of professional consultants, each bringing their own unique, individual skills to form the team we have today.

BCC Group has personnel based in a number of regional locations throughout the UK, providing individually tailored support functions to a number of companies, ensuring that the level and type of service is designed to meet each individual clients' needs. Our goal is to enable our clients to optimise their business operations and maximise returns from their core competence, whilst we provide them with prompt, professional and skilled IT services.

**For more information about BCC products and services in general or this case study in particular, contact:**

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